Message Text

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INFO OCT-01 ARA-10 EUR-12 ISO-00 EB-08 TRSE-00 OMB-01 DOE-15 SOE-02 CIAE-00 INR-10 NSAE-00 L-03 PA-01 ICA-11 NSC-05 /079 W

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R 191325Z APR 78 FM AMEMBASSY SANTO DOMINGO TO SECSTATE WASHDC 4227 INFO AMEMBASSY MADRID

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E.O. 11652: N/A TAGS: ETRD. DR

SUBJECT: GODR POSTPONES PURCHASE OF GENERAL ELECTRIC POWER PLANT

- 1. IN A SURPRISE MOVE, OFFICIALS OF THE GENERAL ELECTRIC CO. WERE TOLD FRIDAY, APRIL 14 THAT THE \$40 MILLION CONTRACT NEGOTIATED WITH THE STATE-OWNED ELECTRIC COMPANY, CORPORACION DOMINICANA DE ELECTRICIDAD (CDE) FOR PURCHASE OF A THERMO-ELECTRIC POWER PLANT WAS NOT YET READY FOR SIGNING. THE TWO-PART SIGNING CEREMONY, COVERING THE GE SALE AS WELL AS THE SALE OF A SIMILAR PLANT BY THE SPANISH FIRM, "MACHINISTA," HAD BEEN SCHEDULED FOR 10 A.M. APRIL 14; G.E. RECEIVED THE NEWS AT 9:30 A.M. THE SPANISH CONTRACT WAS SIGNED AS PLANNED.
- 2. THE RATHER LAME EXPLANATION OFFERED BY THE GODR WAS THAT THE PRESIDENT'S LEGAL ADVISOR NEEDED MORE TIME TO REVIEW THE G.E. CONTRACT BECAUSE OF CERTAIN TECHNICAL PROBLEMS.
- 3. COMMENT: BASED ON COMMENTS BY VARIOUS GODR OFFICIALS, THE EMBASSY IS CONVINCED THAT PRESIDENT BALAGUER MADE THE DECISION TO DEFER THE SIGNING OF THE CONTRACT WITH G.E. THE KEY QUESTION REMAINS, WHY? AT THIS POINT, OUR SPECULATION ENVISAGES ONE OR MORE OF THE FOLLOWING POSSIBILITIES: (A) PRESIDENT LIMITED OFFICIAL USE

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BALAGUER REALIZED AT THE LAST MINUTE THAT THERE WAS MORE POLITICAL MILEAGE IN TWO SEPARATE SIGNING CEREMONIES BEFORE ELECTION DAY; (B) HE WANTED TO GIVE SPAIN THE LIMELIGHT AT THIS TIME BECAUSE OF THE 1977 VISIT OF THE KING OF SPAIN AND THE RECENTLY-NEGOTIATED TOBACCO AGREEMENT; (C) HE DECIDED TO HAVE THE CONTRACT SIGNED AFTER THE ARRIVAL OF THE NEW U.S. AMBASSADOR TO SET THE TONE OF WHAT HE HOPES WILL BE A MUTUALLY BENEFICIAL RELATIONSHIP;

(D) HAVING LEARNED OF THE APRIL 13 U.S. PRESS COVEREAGE OF INVEST-TIGATION OF AMBASSADOR HURWITCH, HE DID NOT WANT THE DOMINICAN PRESS TO RUN THE SAME STORY SIDE BY SIDE WITH THE G.E. CONTRACT SIGNING.

AXELROD

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Message Attributes

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